

HeidelbergCement Company Collected Consensus – Q3 2019

All values pre-IFRS adjustments M EUR	Q3 2018 actual	Q3 2019 consensus	2018 full year actual	2019 full year consensus	2020 full year consensus
North America	1,307	1,435	4,262	4,674	4,907
West & South Europe	1,289	1,340	4,936	5,189	5,340
North & East Europe	819	830	2,916	2,986	3,095
Asia - Pacific	833	878	3,262	3,483	3,684
Africa - Med. Basin	417	428	1,667	1,697	1,776
Group Services	467	473	1,754	1,898	1,945
Intercompany / Other	-189	-192	-723	-701	-742
Turnover	4,943	5,193	18,075	19,225	20,005
North America	412	421	991	1,048	1,110
West & South Europe	194	213	610	692	728
North & East Europe	216	223	576	620	654
Asia - Pacific	163	177	602	680	733
Africa - Med. Basin	86	83	382	350	360
Group Services	8	7	38	32	34
Intercompany / Other	-20	-21	-83	-87	-91
Operating EBITDA	1,058	1,101	3,116	3,334	3,527
Organic Operating EBITDA Growth	2.2%	1.9%	-2.3%	3.8%	5.8%
Depreciation	-275	-278	-1,090	-1,126	-1,137
Operating Income	783	824	2,026	2,208	2,390
Additional ordinary result	-34	-13	108	-88	-34
Results from participations	0	4	0	5	5
Net financial result	-90	-96	-370	-357	-326
Result before taxes	659	719	1,764	1,769	2,036
Total taxes	-71	-140	-464	-440	-505
Net income - continuing operations	587	579	1,300	1,329	1,530
Discontinued operations	-7	0	-14	-3	0
Minorities	-41	-43	-143	-154	-169
Net income part of the group	539	536	1,143	1,171	1,361
EPS	2.72	2.70	5.76	5.90	6.86

Based on 22 estimates / as of 18th October 2019

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