

Business figures  
January to June 2022



## Key data

HeidelbergCement Group	January - June				April - June			
	2021	2022	Change	Like-for-like <sup>1)</sup>	2021	2022	Change	Like-for-like <sup>1)</sup>
€m								
Revenue	8,938	9,950	11.3 %	11.6 %	4,980	5,523	10.9 %	10.4 %
Result from current operations before depreciation and amortisation (RCOBD)	1,720	1,525	-11.4 %	-11.8 %	1,182	1,131	-4.3 %	-5.7 %
RCOBD margin in %	19.2	15.3	-392 bps <sup>2)</sup>	-403 bps	23.7	20.5	-325 bps	-345 bps
Result from current operations (RCO)	1,084	908	-16.3 %	-15.6 %	862	817	-5.2 %	-5.7 %
RCO margin in %	12.1	9.1	-301 bps	-295 bps	17.3	14.8	-251 bps	-251 bps
Profit for the period	825	597	-27.7 %					
Profit for the period attributable to HeidelbergCement AG shareholders	755	542	-28.3 %					
Earnings per share in € <sup>3)</sup>	3.81	2.82	-0.98					
Cash flow from operating activities – continuing operations	158	-133	-291					
Net debt	7,454	6,792	-662					
Leverage ratio	1.85x	1.85x	0					
Cement and clinker sales volumes (Mt)	61.8	58.8	-4.8 %	-2.6 %	33.5	30.5	-8.9 %	-6.7 %
Aggregates sales volumes (Mt)	145.0	141.5	-2.4 %	1.7 %	83.7	79.5	-4.9 %	-1.0 %
Ready-mixed concrete sales volumes (Mm <sup>3</sup> )	23.5	22.5	-4.5 %	-0.6 %	12.7	11.9	-6.5 %	-2.4 %
Asphalt sales volumes (Mt)	4.8	3.6	-25.8 %	-0.9 %	2.9	2.2	-23.1 %	2.0 %

Western and Southern Europe	January - June				April - June			
	2021	2022	Change	Like-for-like <sup>1)</sup>	2021	2022	Change	Like-for-like <sup>1)</sup>
€m								
Revenue	2,767	3,155	14.0 %	13.5 %	1,531	1,709	11.6 %	11.6 %
Result from current operations before depreciation and amortisation (RCOBD)	431	416	-3.5 %	-3.7 %	310	336	8.2 %	8.2 %
RCOBD margin in %	15.6	13.2	-239 bps	-236 Bps	20.3	19.6	-62 bps	-62 bps
Result from current operations (RCO)	241	241	-0.3 %	-0.7 %	214	248	16.0 %	15.8 %
RCO margin in %	8.7	7.6	-110 bps	-109 Bps	14.0	14.5	55 bps	52 bps
Cement and clinker sales volumes (Mt)	15.3	14.5	-5.7 %	-5.7 %	8.5	7.6	-10.6 %	-10.6 %
Aggregates sales volumes (Mt)	43.4	40.7	-6.3 %	-5.6 %	23.5	21.2	-9.9 %	-8.7 %
Ready-mixed concrete sales volumes (Mm <sup>3</sup> )	9.2	8.9	-3.2 %	-2.3 %	5.0	4.6	-6.7 %	-5.3 %
Asphalt sales volumes (Mt)	1.8	1.7	-4.3 %	-4.3 %	0.9	0.9	-5.9 %	-5.9 %

Northern and Eastern Europe-Central Asia	January - June				April - June			
	2021	2022	Change	Like-for-like <sup>1)</sup>	2021	2022	Change	Like-for-like <sup>1)</sup>
€m								
Revenue	1,438	1,668	16.0 %	16.9 %	867	987	13.8 %	13.8 %
Result from current operations before depreciation and amortisation (RCOBD)	322	294	-8.7 %	-8.4 %	254	235	-7.7 %	-7.9 %
RCOBD margin in %	22.4	17.6	-477 bps	-485 bps	29.3	23.8	-556 bps	-558 bps
Result from current operations (RCO)	228	197	-13.4 %	-13.2 %	207	186	-10.2 %	-10.1 %
RCO margin in %	15.8	11.8	-403 bps	-406 bps	23.9	18.9	-503 bps	-498 bps
Cement and clinker sales volumes (Mt)	11.6	10.9	-5.7 %	-5.7 %	7.2	6.4	-9.9 %	-9.9 %
Aggregates sales volumes (Mt)	22.3	22.2	-0.5 %	4.0 %	14.3	13.4	-6.4 %	-2.7 %
Ready-mixed concrete sales volumes (Mm <sup>3</sup> )	2.9	2.9	-0.1 %	2.5 %	1.8	1.7	-6.1 %	-3.9 %

1) Adjusted for consolidation and exchange rate effects.

2) Change in basis points (bps).

3) Attributable to HeidelbergCement AG shareholders.

## Key data

North America	January - June				April - June			
	2021	2022	Change	Like-for-like <sup>1)</sup>	2021	2022	Change	Like-for-like <sup>1)</sup>
€m								
Revenue	2,118	<b>2,098</b>	-1.0 %	5.5 %	1,269	<b>1,300</b>	2.4 %	5.9 %
Result from current operations before depreciation and amortisation (RCOBD)	414	<b>310</b>	-25.2 %	-22.0 %	335	<b>303</b>	-9.6 %	-10.7 %
RCOBD margin in %	19.6	<b>14.8</b>	-479 bps <sup>2)</sup>	-510 bps	26.4	<b>23.3</b>	-308 bps	-409 bps
Result from current operations (RCO)	247	<b>153</b>	-38.2 %	-30.6 %	251	<b>220</b>	-12.2 %	-11.1 %
RCO margin in %	11.7	<b>7.3</b>	-439 bps	-400 bps	19.7	<b>16.9</b>	-281 bps	-313 bps
Cement and clinker sales volumes (Mt)	7.6	<b>6.3</b>	-16.3 %	-1.9 %	4.5	<b>3.8</b>	-15.6 %	-1.6 %
Aggregates sales volumes (Mt)	58.3	<b>55.7</b>	-4.5 %	3.4 %	35.2	<b>33.3</b>	-5.2 %	1.9 %
Ready-mixed concrete sales volumes (Mm <sup>3</sup> )	3.8	<b>2.9</b>	-24.6 %	-4.8 %	2.1	<b>1.6</b>	-21.7 %	-2.1 %
Asphalt sales volumes (Mt)	2.0	<b>0.8</b>	-61.3 %	-0.2 %	1.4	<b>0.7</b>	-50.3 %	0.0 %

Asia-Pacific	January - June				April - June			
	2021	2022	Change	Like-for-like <sup>1)</sup>	2021	2022	Change	Like-for-like <sup>1)</sup>
€m								
Revenue	1,520	<b>1,710</b>	12.5 %	6.6 %	754	<b>873</b>	15.9 %	7.7 %
Result from current operations before depreciation and amortisation (RCOBD)	319	<b>248</b>	-22.5 %	-26.7 %	161	<b>137</b>	-15.0 %	-21.3 %
RCOBD margin in %	21.0	<b>14.5</b>	-653 bps	-661 bps	21.4	<b>15.7</b>	-571 bps	-578 bps
Result from current operations (RCO)	201	<b>127</b>	-36.7 %	-40.2 %	103	<b>75</b>	-26.7 %	-32.2 %
RCO margin in %	13.2	<b>7.5</b>	-579 bps	-587 bps	13.6	<b>8.6</b>	-501 bps	-507 bps
Cement and clinker sales volumes (Mt)	16.8	<b>16.8</b>	-0.1 %	-0.1 %	8.0	<b>7.7</b>	-4.0 %	-4.0 %
Aggregates sales volumes (Mt)	17.2	<b>19.0</b>	10.4 %	10.4 %	8.8	<b>9.8</b>	11.7 %	11.7 %
Ready-mixed concrete sales volumes (Mm <sup>3</sup> )	5.1	<b>5.3</b>	3.0 %	3.0 %	2.6	<b>2.7</b>	4.4 %	4.4 %
Asphalt sales volumes (Mt)	0.9	<b>1.0</b>	4.7 %	4.7 %	0.4	<b>0.5</b>	22.5 %	22.5 %

Africa-Eastern Mediterranean Basin	January - June				April - June			
	2021	2022	Change	Like-for-like <sup>1)</sup>	2021	2022	Change	Like-for-like <sup>1)</sup>
€m								
Revenue	904	<b>1,037</b>	14.7 %	13.4 %	460	<b>510</b>	10.8 %	10.4 %
Result from current operations before depreciation and amortisation (RCOBD)	243	<b>252</b>	3.7 %	2.4 %	128	<b>120</b>	-6.5 %	-7.5 %
RCOBD margin in %	26.9	<b>24.3</b>	-259 bps	-258 bps	27.9	<b>23.5</b>	-436 bps	-451 bps
Result from current operations (RCO)	191	<b>198</b>	3.7 %	2.9 %	102	<b>93</b>	-8.9 %	-9.7 %
RCO margin in %	21.1	<b>19.1</b>	-201 bps	-191 bps	22.2	<b>18.2</b>	-394 bps	-400 bps
Cement and clinker sales volumes (Mt)	10.4	<b>10.3</b>	-1.0 %	0.6 %	5.2	<b>4.9</b>	-5.7 %	-4.0 %
Aggregates sales volumes (Mt)	3.7	<b>3.8</b>	1.2 %	1.2 %	1.9	<b>1.8</b>	-5.3 %	-5.3 %
Ready-mixed concrete sales volumes (Mm <sup>3</sup> )	2.5	<b>2.5</b>	1.0 %	1.0 %	1.2	<b>1.2</b>	-4.1 %	-4.1 %
Asphalt sales volumes (Mt)	0.1	<b>0.1</b>	-6.3 %	-6.3 %	0.1	<b>0.1</b>	22.2 %	22.2 %

Group Services	January - June				April - June			
	2021	2022	Change	Like-for-like <sup>1)</sup>	2021	2022	Change	Like-for-like <sup>1)</sup>
€m								
Revenue	623	<b>973</b>	56.1 %	56.8 %	360	<b>512</b>	42.0 %	42.6 %
Result from current operations before depreciation and amortisation (RCOBD)	13	<b>19</b>	41.4 %	46.3 %	7	<b>10</b>	32.2 %	39.1 %
RCOBD margin in %	2.1	<b>1.9</b>	-20 bps	-14 bps	2.0	<b>1.9</b>	-14 bps	-5 bps
Result from current operations (RCO)	13	<b>19</b>	42.1 %	47.1 %	7	<b>9</b>	31.9 %	38.9 %
RCO margin in %	2.1	<b>1.9</b>	-19 bps	-13 bps	2.0	<b>1.9</b>	-14 bps	-5 bps

1) Adjusted for consolidation and exchange rate effects.

2) Change in basis points (bps).

## Financial calendar

**Financial calendar**

Quarterly Statement January to September 2022

3 November 2022

## Contact

**Group Communication**

Phone: + 49 6221 481-13227

Fax: + 49 6221 481-13217

E-mail: [info@heidelbergcement.com](mailto:info@heidelbergcement.com)**Investor Relations**

Phone: Institutional investors: + 49 6221 481-13925, + 49 6221 481-41016, and + 49 6221 481-39670

Phone: Private investors: + 49 6221 481-13256

Fax: + 49 6221 481-13217

E-mail: [ir-info@heidelbergcement.com](mailto:ir-info@heidelbergcement.com)

The business figures January to June 2022 were published on 28 July 2022.